#### UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

### FORM 8-K

#### CURRENT REPORT Pursuant to Section 13 OR 15(d) of The Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): November 18, 2021

Amesite Inc.
(Exact name of registrant as specified in its charter)

001-39553	82-3431717
(Commission File Number)	(IRS Employer Identification No.)
	identification (10)
	48226
es)	(Zip Code)
rant's telephone number, including area code: (734) 870	6-8130
N/A rmer name or former address, if changed since last rep	ort)
ended to simultaneously satisfy the filing obligation of	the registrant under any of the following provisions:
Securities Act (17 CFR 230.425)	
change Act (17 CFR 240.14a-12)	
4d-2(b) under the Exchange Act (17 CFR 240.14d-2(b)	))
Se-4(c) under the Exchange Act (17 CFR 240.13e-4(c))	)
Trading Symbol(s)	Name of each exchange on which registered
AMST	The Nasdaq Stock Market LLC
g growth company as defined in Rule 405 of the Securiter).	ities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of
	Emerging growth company ⊠
	tion period for complying with any new or revised financial
e Exchange Act. □	
Form 8-K is an updated version of Amesite Inc.'s (th	e "Company") investor presentation, which may be used in
schange Act"), or otherwise subject to the liabilities of	all not be deemed to be "filed" for the purposes of Section 18 f that section. The information in this Item 7.01 and Exhibit Act of 1933, as amended, or the Exchange Act, whether made
rated by reference into any filing under the Securities A ny general incorporation language in any such filing.	100 of 1700, as america, of the 2.10milgo 1101, michigania
	To the property of the England of the American
	(Commission File Number)  ant's telephone number, including area code: (734) 87  N/A  rmer name or former address, if changed since last repended to simultaneously satisfy the filing obligation of Securities Act (17 CFR 230.425)  change Act (17 CFR 240.14a-12)  dd-2(b) under the Exchange Act (17 CFR 240.14d-2(b) 3e-4(c) under the Exchange Act (17 CFR 240.13e-4(c) 4d-2(b)

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

### AMESITE INC.

Date: November 19, 2021 By: \(\s\rm \s\rm \ann \text{Marie Sastry, } \)1

/s/ Ann Marie Sastry, Ph.D. Ann Marie Sastry, Ph.D. Chief Executive Officer



### **Forward Looking Statements**

This presentation may contain "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934, as amended. For such forward-looking statements, we claim the protection of the safe harbor for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995. As used below and throughout this presentation, the words "we", "us" and "our" may refer to Amesite individually or together with one or more partner companies, as dictated by context. Such statements include, but are not limited to, any statements relating to our growth strategy and product development programs and any other statements that are not historical facts. Forward-looking statements are based on management's current expectations and are subject to risks and uncertainties that could negatively affect our business, operating results, financial condition and stock price. Factors that could cause actual results to differ materially from those currently anticipated include: risks related to our growth strategy; risks relating to the results of research and development activities; our ability to obtain, perform under and maintain financing and strategic agreements and relationships; our dependence on third party suppliers; our ability to attract, integrate, and retain key personnel; the early stage of products under development; our need for and continued access to additional funds; government regulation; patent and intellectual property matters; competition; as well as other risks described in our Securities and Exchange Commission filings. We expressly disclaim any obligation or undertaking to release publicly any updates or revisions to any forward-looking statements contained herein to reflect any change in our expectations or any changes in events, conditions or circumstances on which any such statement is based, except as may be required by law. The information contained herein is intended to be reviewed in its totality, and any stipulations, conditions or provisions that apply to a given piece of information in one part of this presentation should be read as applying mutatis mutandis to every other instance of such information appearing herein.



# **Update Topics**

- 4 5 Financial Position & Revenue
- Recent Customer Acquisitions & Partnerships 6 - 7
- Highlights on Talent & Team Structure 8 - 10
  - 11 Activities to Date Supporting Both ESG & DEI

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## **Financial Position**

As of September 30, 2021

0.6M

Cash On Hand

**Operating Cash** Used Q1 2022



\$15.0M

**Cash Remaining** on Equity Line

### **Amesite's Financial Position:**

- Good Liquidity
- No Debt
- · Equity Line to Raise as Needed, Electively

Revenue

As of September 30, 2021

**27.7%**Q1 2022 YoY Revenue Growth

FY2021 Revenue Growth Over FY2020

\$1.4M

Total Contract Value Since Inception \$115K

Average Deal Size Since Inception

### **Building Revenue:**

- Key Staff Positions Filled
- · Company Is Diversifying Our Customer Base
- Large Addressable Markets in Four Sectors:
   Enterprise, Higher Ed, Non Profit and Government

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5

## Wins: Context

SOURCES

https://www.inyc.gov/site/planning/about/press-releases/pr.20210720.page https://www.statista.com/statistics/738519/ovirbinace-training-seending-per-employee/ https://www.veeforum.org/apeenda/2021/02/most-in-demand-jobs-2021/ https://www.statista.com/statistics/31/87/84/muse.mi-industry-market-size-us/

#### CITY COLLEGE OF NEW YORK

The City College of New York (CCNY) is part of the City University of New York (CUNY), **the largest urban university system in the United States**. In partnership with Amesite, CCNY will equip historically underserved communities with analytical and operation skills to help them pursue career paths in the rapidly changing urban infrastructure sector. In July 2021, the New York City Department of City Planning announced a \$133.7 billion, 10-year strategy for building and enhancing city infrastructure.

#### **MICHIGAN WORKS! SOUTHEAST**

Michigan Works! Southeast (MWSE) is part of the Michigan Works! Association, a sixteen-agency system. The members of the association offer training, education, business development and access to employment opportunities. MWSE serves nearly 18,000 community members through one-on-one career guidance, upskilling job seekers for current labor trends and much more. According to Statista, upskilling is a \$370 billion global market with employers spending approximately \$1,300 on each employee annually for continuing education.

#### WAYNE STATE UNIVERSITY

Wayne State University (WSU) is a public research university in Detroit, Michigan. It is Michigan's third-largest university. **WSU provides key education and training to the Greater Detroit Area**. According to the World Economic Forum, <u>150 million new technology jobs will be added to the global economy over the next 5 years</u>.

#### THE HENRY FORD MUSEUM

The Henry Ford Museum (THF) provides unique education experiences based on authentic objects, stories, and lives from America's traditions of ingenuity, resourcefulness and innovation and **hosts over 1.7M visitors annually**. According to Statista, the <u>market size of the museum industry in the United States reached \$12.7 billion in 2020.</u>

### Amesite's Technology, Business Model and Partnerships Support Scaling Customers & Revenue

**V4** 

Amesite's V4 platform is now on Microsoft's Azure Cloud - enabling scalability, speed, and best-in-class infrastructure.

24h

or less is the delivery time now for a custombranded, enterprise scale system for our customers – **offering unparalleled speed**.

**30d** 

launches of custom content are available, because Amesite's easy-to-use platform and flexible business model enable fast, high quality content creation.

**1,000s** 

of APIs can be integrated with Amesite's platform because Amesite uses a modern tech stack and is fully modularized.

98%

retention rates across all products have been achieved – Amesite's customers deliver learning products that work for their users.





## People & Growth



## **People & Growth**



- 22 Employees in 13 States
- · Strong ability to attract talent
- Building bench strengths and partnerships in Sales and Marketing
- · Aligning technical work to disrupt markets and serve our customers



We are honored to be among the winners of the following workplace and technical awards, including three national workplace excellence awards.

BEST AND BUCHTEST COMPANIES TO WORK FOR IN THE NATION WINNER 2021

TO WORK FOR IN THE NATION WINNER 2020

WINNER 2020

WINNER 2020







WINNER 2019





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### **Customer Reviews**

The results we've seen so far are unparalleled, the technology has made the system scalable and easy to use and we can fully achieve our goals of inspiring that next generation of innovators and inventors."

Patricia Mooradian President & CEO, The Henry Ford Museum

We chose to partner with Amesite because they offer **the most** advanced online learning platform in the market today. The feedback from our students and instructors has been overwhelmingly positive."

**Dr. Farshad Fotouhi** Dean of Engineering, Wayne State University

Workforce upskilling and reskilling is **needed more urgently now than ever,** given the evolution of the work world. We chose
Amesite to support our own workforce in their professional
development journey because **we believe in the power of their platform** to support the **engagement**, and ultimately the
success of our teams."

**Shamar Herron** 

Executive Director, Michigan Works! Southeast

### Employee Reviews: Surveyed Anonymously by Outside Firm\*

100%

of Amesite employees are **aware of the organization's strategic goals.** 

100%

of Amesite employees feel they are learning and growing on the job.

100%

of Amesite employees feel the company appreciates their work contributions.

100%

of Amesite employees have the authority to make decisions necessary to do their job well.

100%

of Amesite employees believe the senior leaders care about what they have to say.

100%

of Amesite employees feel the **organization promotes a positive culture.** 

\*Survey dates: 6/14/21 - 6/28/21. Anonymous survey conducted by the National Association for Business Resources

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## Environmental, Social, & Governance

of governance policies are currently in place of governance policies





**Net Effective** Metric Tons of CO2 Emitted with **Carbon Offsets** 



losses as a result of legal proceedings associated with user privacy





# of users whose information was used for secondary purposes

## Diversity, **Equity, & Inclusion**



of our **leaders** (Mgr., Dir. and Exec.) are female



of our **employees** are **URMs** 



of our **employees** are female



of our Board Members are diverse

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## **Camesite**

## THANK YOU.



FOR RESOURCES

FOLLOW OUR PROGRESS







FOR INVESTMENT

**@**mesite

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